

The background is a complex, abstract composition of overlapping, irregular polygons in various shades of blue and teal. The colors range from deep, dark blues to bright, vibrant teals, creating a sense of depth and movement. The polygons are of various sizes and orientations, some pointing towards the viewer and others receding, giving the overall effect a three-dimensional, crystalline appearance.

BERTHOLD & KOTTHOFF

INVESTMENT ADVISORY . MARKET RESEARCH . PROPERTY BROKERAGE . PROJECT DEVELOPMENT

BERTHOLD & KOTTHOFF





WHO WE ARE

Berthold & Kotthoff Associates is a hospitality specific investment advisory, property brokerage and project development consultancy firm with offices in Male'/Maldives, Colombo/Sri Lanka and Rangoon/Myanmar.. Our executive leadership and senior managers are armed with decades of experience in hospitality management, hotel development, finance and investment advisory and develop client relationships based on quality service, reliability, transparency and trust.



WHAT WE DO

Our clients benefit from an integrated approach based on a thorough understanding of the key issues faced by small, medium and large businesses in today's ever-changing world of hospitality. We provide business driven consultancy services, market insight, hands-on hotel management experience and sound methodical research which enables our team of experts to meet our clients' needs at any stage of development and allow them to create enduring added value regardless of the size or scope of the assignment.



INVESTMENT ADVISORY

We assist and represent our clients in all stages of the investment process, from initial identification of potential acquisition targets to detailed property evaluations, due diligence, financial negotiations, deal structuring and final closing of the transaction. Our in-depth local knowledge and wide network of associates allows us to provide additional value services, such as company incorporations or personal introductions to commercial banks, funding institutions, lawyers, auditors and other professional service providers.

We are dedicated to providing our clients with a platform for making quality investment and development decisions by providing in-depth market audits and current industry data, competition analysis, latest trends, research reports and overview of local regulations and best practices. All of our research assignments are flexible, effective and customized to meet a client's individual needs.





PROPERTY BROKERAGE

With dozens of official selling mandates from land and property owners throughout Maldives, Sri Lanka and Myanmar, we are the number one hospitality brokerage firm in the region. Our corporate philosophy is transparency and diligence as our key virtue in the brokerage process, and we pride ourselves with the ability of continuously creating win-win transaction outcomes by applying a local approach whilst maintaining a global view.



PROJECT DEVELOPMENT

Our hospitality project development services cover the entire project cycle, be it a refurbishment or green-field construction project.



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We assist our clients in maximizing their investments by providing pro-active and hands-on guidance from initial feasibility assessments and concept development to planning, selection of consultants, contract negotiation, project team recruitment, construction management, procurement management, cost monitoring and the selection of management companies.



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